	Sponsor, CRO, IRB Challenges		BlueCloud® Solutions
1	Slow, costly study startups and close-outs	Study Start	Expedite startups and closeouts with "Live", verifiable professional record updates delivered upon completion
2	Stand-alone portal or silo system	Connection	API connection to your legacy system
3	Records are not shared amongst internal depts & study teams	Communications	Centralized common directory viewable to all depts
4	Expired records always out of compliance	Competency	Before, during, after the study, records remain uptodate to ensure competency and compliance
5	Laborious hands-on Email, Fax and make Follow up calls	Emails	Significantly minimize emails, follow up calls, faxes
6	Long wait times at site visits waiting for copies of missing records	Site Visits	On-line access for timely on-site and remote monitoring visits
7	Laborious QA audits due to missing and unverified records	Compliance	Centralized on-line system with record verification tool
8	Marketing emails requesting professional records to prequalify investigators for study	PreQualification	Prequalify with uptodate records and connect directly with investigators immediately
9	Same records must be submitted for professionals with multiple studies to same Sponsor	Multiple Studies	Centralize, connect and exchange professional records one-time for all internal depts
10	Protocol training emailed to each individual for completion	Protocol Training	Trial e-learning Management System to deliver and receive certifications upon completion