	Research Site Organization Challenges		BlueCloud® Solutions
1	Slow, costly study startups unable to locate records	Study Start	Expedite study startup with central, shareable system
2	Professional records continuously expiring	Compliance	Expiration reminder alerts sent to individuals and immediately delivered to organizations upon completion
3	Inefficient use of time to upload records to each Sponsor/CRO/IRB portal	Time	Up-to-date records delivered directly to Sponsor/CRO/IRB
4	Laborious daily task to Email, Fax and make Follow up calls	Delivery	Significantly minimize emails, follow up calls, faxes with real-time record update delivery
5	Records not shared amongst internal departments	Communications	Records viewable to all internal departments
6	Long onsite visits due to having to make copies of missing records	Site Visits	Timely site visits with up-to-date professional records available on-line
7	Continuous need to build study pipeline	Pipeline	Sponsor/CRO able to connect to professionals and prequalify for studies
8	Missing records during Closeout visits	Closeouts	Suspended indicator for individuals who leave site
9	No record verification process	Verification	Each record displays person who verified record
10	No centralized system for tracking staff training activities	Competency	Centralized staff e-learning management system for tracking and compliance purposes